## Message Text

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PAGE 01 STATE 194211

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INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/CAGNE/CLOUSTAUNAU:SDW APPROVED BY EB/OCA/CM/LAKLIEFORTH COM/BIC/CAGNE/PBHALE COM/BIC/CAGNE/JHALDANE STATE/NEA/EGY/GBROWN (PHONE)

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FM SECSTATE WASHDC

TO AMEMBASSY CAIRO PRIORITY

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E.O. 11652: N/A

TAGS: BEXP, EG

SUBJECT: ARAB INDUSTRIAL ORGANIZATION -- E-SYSTEMS INC.

1. E-SYSTEMS INC., DALLAS, RECEIVED FOLLOWING TELEX FROM ARAB INDUSTRIAL ORGANIZATION (AIO): QUOTE

DEAR SIRS,

HAVING BEEN INFORMED THROUGH THE EMBASSY OF THE UNITED STATES IN CAIRO, OF YOUR CAPABILITIES AS EXPERIENCED MANAGEMENT CONSULTANTS, WE WOULD BE HAPPY TO HAVE YOU PARTICIPATE IN ESTABLISHING A MODERN MANAGERIAL SCHEME FOR THE "ARABINDUSTRIAL ORGANIZATION"
THE ORGANIZATION, AS YOU MAY WELL KNOW, IS A MULTINATIONAL INDUSTRIAL SET UP AIMED AT THE ADVANCEMENT OF INDUSTRIES WITHIN THE MEMBER NATIONS.
IF SUCH AN ASSIGNMENT LIES WITHIN THE AREA OF YOUR ACTIVITIES

S PLEASE CONSIDER SENDING OVER A SENIOR REPRESENTATIVE TO OUR HEAD OFFICE IN CAIRO TO DISCUSS MATTERS IN DETAILS.

YOU WOULD DO WELL TO ADVISE US OF THE ANTICIPATED DATE OF ARRIVAL OF YOUR REPRESENTATIVE, IN YOUR ANSWER TO THIS UNCLASSIFIED

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PAGE 02 STATE 194211

LETTER.

## LOOKING FORWARD FOR AN EARLY REPLY

WE REMAIN

PLEASE ADDRESS YOUR LETTER TO THE ATTENTION OF CHAIRMAN OF THE ORGANIZATION.

DR. ASHRAF MARWAN ASST. TO THE PRESIDENT UNQUOTE.

- 2. E-SYSTEMS HAS INDICATED INTEREST DIRECTLY TO AIO AND SENT MESSAGE TO MARWAN THROUGH EGYPTIAN EMBASSY, WASHINGTON, EXPRESSING INTEREST AND REQUESTING FURTHER INFO.
- 3. COMPANY WOULD LIKE ANY INFO EMBASSY MIGHT HAVE ON EXACTLY WHAT AIO HAS IN MIND FOR E-SYSTEMS AND HOW AIO RELATES TO EGYPT'S DEFENSE INDUSTRY COMPLEX. SISCO

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## Message Attributes

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**Current Classification: UNCLASSIFIED** 

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Subject: ARAB INDUSTRIAL ORGANIZATION -- E-SYSTEMS INC. TAGS: BEXP, EG

To: CAIRO

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